

Jon Reid Division President & General Manager South Western Division

December 15, 2021

To our valued customer:

Thank you for your continued trust and partnership with Sherwin-Williams. 2021 has brought about significant pressure on the supply and cost of various raw materials needed to produce paint and coating products. In addition, transportation and other supply chain-related costs have risen substantially.

At Sherwin-Williams, we remain focused on providing you with the products and services you need. We value your business, and we are committed to your success. At the same time, our product and service input costs continue to escalate. As a result, we are extending the temporary supply chain surcharge of 4% through January 31, 2022. Effective February 1, 2022, we will discontinue the surcharge and implement a price increase on architectural paints, stains, and coatings. We believe this advance notice should provide you with the sufficient lead-time to incorporate our revised pricing into your upcoming bids and jobs.

We aim to bring you the best experience in the industry. Our stores, field representatives, color consultants, and delivery capabilities remain at your service. For additional details, please contact your local Sherwin-Williams store manager or sales representative.

Thank you for your business.

Sincerely,

Jon Reid Division President & General Manager South Western Division